



## How to Work with Venn There Grants Consulting, LLC

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YOUR CUSTOMIZED PLAN TO  
BE SUSTAINABLE & RELEVANT  
THROUGH GRANTS

# DO YOU KNOW THE FACTS ABOUT GRANTS?

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- ❖ Grants are NOT free money; they are tied to restrictions, rules, and other requirements.
- ❖ Grant Writing is NOT the first type of fundraising to do after becoming a nonprofit.
- ❖ Grant Writing is high-risk, and low-return if the nonprofit doesn't have a tested Grant System.
- ❖ Grant Writing is a slow process that requires structures, strategies, and social interactions.
- ❖ Grant Writing is a 'team sport' not completed by only one grant writer.



# DO YOU KNOW THE FACTS ABOUT GRANTS?

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- ❖ Grant Writers do not create programs or budgets.
- ❖ Grant Writers are compensated for the services they provide, not the outcome of the grant proposal.
- ❖ Awarded Grants require a management plan, evaluation methods, and post-grant activities.
- ❖ Post-Grant Activity is critical to a nonprofit's sustainability.







# DO YOU ALIGN WITH VENN THERE GRANTS?

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## YOUR GRANT TRACK RECORD

- Are you new to grants and need help with them?
- Do you write grants but get rejected more than 50% of the time?
- Do you write grants and have success, but don't have enough resources to write more?

## YOUR PHILOSOPHY ABOUT GRANTS

- Do you believe that Grants are a long-term funding strategy to support your programs?
- Do you believe Grants have limitations and will not 'save' your organization?

## YOUR COMMITMENT TO GRANTS

- Are you committed to establishing a Grant System to sustain your nonprofit?
- Are you committed to demonstrating your relevancy through grants?

# ARE YOU A GOOD FIT?

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## CHARACTERISTICS

- ✓ Does your board promote a prosperous (not needy) mindset?
- ✓ Are you open to change and new ways of doing things?
- ✓ Are you a clear and responsive communicator?
- ✓ Do you foster a team approach within the nonprofit and work well together on joint projects?
- ✓ Does your team complete assignments by the deadlines?

If you answered **YES**, get ready to create your Award **Winning Grant System**





## ABOUT JAN RODUSKY

### Venn There Grants, Principal



- ✓ 25+ years of experience Writing and Managing Grants
  - ✓ 20 years of experience as a Grant Maker
  - ✓ Founded Venn There Grants Consulting in 2019
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- ✓ Raised over \$18 Million in four years
  - ✓ Helped over 50 nonprofits through training, consulting, coaching, and grant writing.
  - ✓ Have a team of four grant writers to service nonprofits in health, human services, art & culture, environment, and education.
  - ✓ GPA member and Certified Trainer
  - ✓ Business Made Simple Certified Trainer
  - ✓ Grant Reviewer for Government and Private Funders
  - ✓ Vice Mayor, Village of Royal Palm Beach





# WHAT TO EXPECT

Venn There Grants Consulting, LLC expects to:

- ✓ Complete deliverables on time, every time.
- ✓ Follow the process outlined in the Onboarding Session
- ✓ Meet bi-weekly via Zoom to communicate activities, deadlines, assignments, and updates.
- ✓ Respond within 48 hours to every email. 24 hours to phone calls and texts.
- ✓ Receive payment upon submission of the bi-monthly invoice.
- ✓ Work with professionals who are responsive, open to change, and will follow a process.

# HOW IT WORKS

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## THE PLAN

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DEFINE YOUR NEED

CHOOSE YOUR SUPPORT

CHOOSE YOUR TIMELINE



## THE PROCESS

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SIGN THE AGREEMENT

REFINE THE  
DELIVERABLES

COMPLETE ONBOARDING

GET TO WORK



## THE RESULTS

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A GRANT SYSTEM

A GRANT WRITER

GRANTS WRITTEN





# HOW IT WORKS

YOUR NEED	Grant Systems	Grant Writer	Grant Writing
<b>TYPE OF SUPPORT</b>	<ul style="list-style-type: none"> <li>• On-Demand Classes</li> <li>• Live Classes</li> <li>• Group Coaching</li> <li>• 1:1 Coaching</li> <li>• In-House Training</li> </ul>	<ul style="list-style-type: none"> <li>• Hiring Process Support</li> <li>• Apprenticeship Training</li> <li>• 1:1 Coaching</li> </ul>	<ul style="list-style-type: none"> <li>• Federal/Government</li> <li>• Corporate or National Foundations</li> <li>• Family Foundations</li> </ul>
<b>TIMELINE</b>	12 hours to 12 months	3 days to 12 months	Project Based or Month to Month
<b>EXTRAS</b>	Templates Tools	Grant Writers Circle Facebook Private Group	Announcements of Grant Opportunities

# HOW IT WORKS

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## PRICING

Classes: \$49 - \$2,496

Coaching: \$2,000 per month

Team Training: Half Day \$750; Full Day \$1,500

Apprenticeship Training: \$12,000 per year

### Grant Writing

- Organizations with budgets under \$1M: \$75 per hour
- Organizations with budgets over \$1M: \$100 hour
- Federal Grants: \$125 hour

## PAYMENTS

Invoices sent on the 1<sup>st</sup> and 16<sup>th</sup>

Payments due upon receipt

3% Late Fee charged after 15 day grace period

Payments may be:

- Checks
- EFTS

# TAKE ACTION

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Get More Information

[www.VennThereGrants.com](http://www.VennThereGrants.com)

<https://www.linkedin.com/in/janrodusky/>



Connect

[Jan@VennThereGrants.com](mailto:Jan@VennThereGrants.com)

561.531.3943



Schedule a Session

[www.calendly.com/venntheregrants](http://www.calendly.com/venntheregrants)

