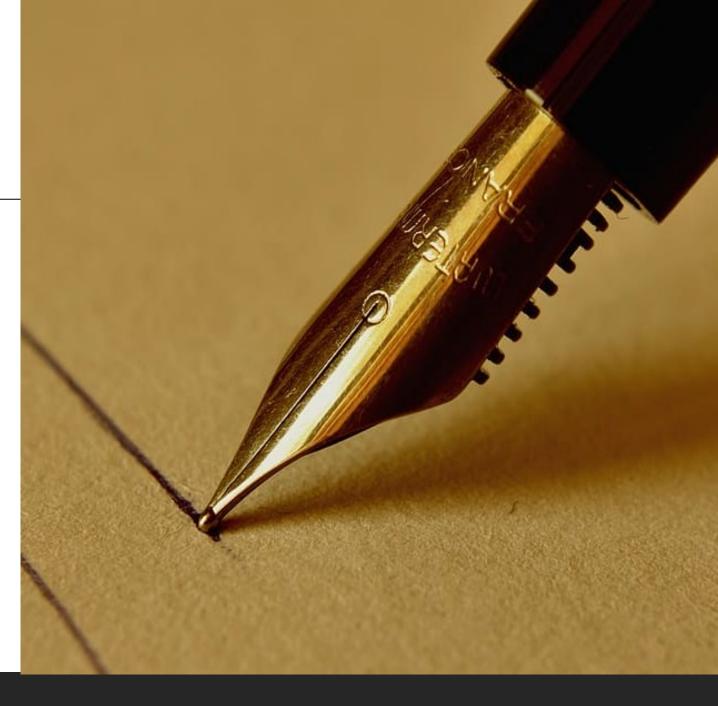


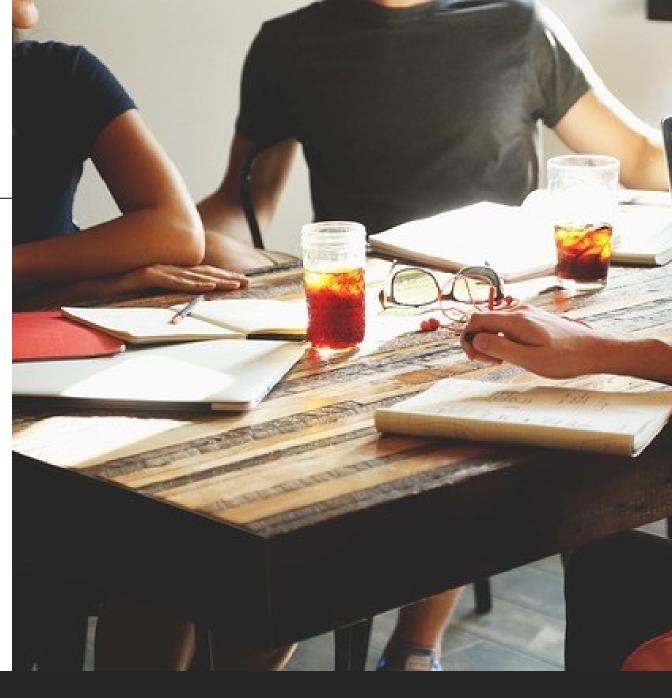
# DO YOU KNOW THE FACTS ABOUT GRANTS?

- Grants are NOT free money; they are tied to restrictions, rules, and other requirements.
- Grant Writing is NOT the first type of fundraising to do after becoming a nonprofit.
- Grant Writing is high-risk, and low-return if the nonprofit doesn't have a tested Grant System.
- Grant Writing is a slow process that requires structures, strategies, and social interactions.
- Grant Writing is a 'team sport' not completed by only one grant writer.



# DO YOU KNOW THE FACTS ABOUT GRANTS?

- Grant Writers do not create programs or budgets.
- Grant Writers are compensated for the services they provide, not the outcome of the grant proposal.
- Awarded Grants require a management plan, evaluation methods, and post-grant activities.
- Post-Grant Activity is critical to a nonprofit's sustainability.





## DO YOU ALIGN WITH VENN THERE GRANTS?

#### YOUR GRANT TRACK RECORD

- ☐ Are you new to grants and need help with them?
- Do you write grants but get rejected more than 50% of the time?
- Do you write grants and have success, but don't have enough resources to write more?

#### YOUR PHILOSOPHY ABOUT GRANTS

- □ Do you believe that Grants are a long-term funding strategy to support your programs?
- Do you believe Grants have limitations and will not 'save' your organization?

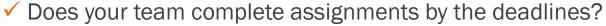
#### YOUR COMMITMENT TO GRANTS

- Are you committed to establishing a Grant System to sustain your nonprofit?
- ☐ Are you committed to demonstrating your relevancy through grants?

## ARE YOU A GOOD FIT?

### **CHARACTERISTICS**

- ✓ Does your board promote a prosperous (not needy) mindset?
- ✓ Are you open to change and new ways of doing things?
- ✓ Are you a clear and responsive communicator?
- ✓ Do you foster a team approach within the nonprofit and work well together on joint projects?





If you answered YES, get ready to create your Award Winning Grant System



## ABOUT JAN RODUSKY Venn There Grants, Principal







- √25+ years of experience Writing and Managing Grants
- √ 20 years of experience as a Grant Maker
- ✓ Founded Venn There Grants Consulting in 2019
- ✓ Raised over \$18 Million in four years
- ✓ Helped over 50 nonprofits through training, consulting, coaching, and grant writing.
- ✓ Have a team of four grant writers to service nonprofits in health, human services, art & culture, environment, and education.
- ✓ GPA member and Certified Trainer
- ✓ Business Made Simple Certified Trainer
- ✓ Grant Reviewer for Government and Private Funders
- ✓ Vice Mayor, Village of Royal Palm Beach



## WHAT TO EXPECT

Venn There Grants Consulting, LLC expects to:

- ✓ Complete deliverables on time, every time.
- ✓ Follow the process outlined in the Onboarding Session
- ✓ Meet bi-weekly via Zoom to communicate activities, deadlines, assignments, and updates.
- ✓ Respond within 48 hours to every email. 24 hours to phone calls and texts.
- ✓ Receive payment upon submission of the bi-monthly invoice.
- ✓ Work with professionals who are responsive, open to change, and will follow a process.

## **HOW IT WORKS**

THE PLAN

**DEFINE YOUR NEED** 

**CHOOSE YOUR SUPPORT** 

**CHOOSE YOUR TIMELINE** 

THE PROCESS

SIGN THE AGREEMENT

REFINE THE

**DELIVERABLES** 

COMPLETE ONBOARDING

**GET TO WORK** 

THE RESULTS

A GRANT SYSTEM

A GRANT WRITER

**GRANTS WRITTEN** 







## **HOW IT WORKS**

YOUR NEED	Grant Systems	Grant Writer	Grant Writing
TYPE OF SUPPORT	<ul><li>On-Demand Classes</li><li>Live Classes</li><li>Group Coaching</li><li>1:1 Coaching</li><li>In-House Training</li></ul>	<ul><li>Hiring Process Support</li><li>Apprenticeship Training</li><li>1:1 Coaching</li></ul>	<ul> <li>Federal/Government</li> <li>Corporate or National Foundations</li> <li>Family Foundations</li> </ul>
TIMELINE	12 hours to 12 months	3 days to 12 months	Project Based or Month to Month
EXTRAS	Templates Tools	Grant Writers Circle Facebook Private Group	Announcements of Grant Opportunities

### **HOW IT WORKS**

#### **PRICING**

Classes: \$49 - \$2,496

Coaching: \$2,000 per month

Team Training: Half Day \$750; Full Day \$1,500

Apprenticeship Training: \$12,000 per year

### **Grant Writing**

- Organizations with budgets under \$1M: \$75 per hour
- Organizations with budgets over \$1M: \$100 hour
- Federal Grants: \$125 hour

#### **PAYMENTS**

Invoices sent on the 1st and 16th

Payments due upon receipt

3% Late Fee charged after 15 day grace period

Payments may be:

- Checks
- EFTS

## TAKE ACTION

**Get More Information** 

www.VennThereGrants.com

https://www.linkedin.com/i
n/janrodusky/

Connect

Jan@VennThereGrants.com

561.531.3943

Schedule a Session

www.calendly.com/vennthere grants





